



Nathan McCathie

Nathan McCathie has solid experience of the industry coupled with the commitment and enthusiasm necessary for estate agency professionals in today's demanding market.

Nathan began his career in the Southampton area and has built up an impressive record of achievements during his time with other well-regarded local companies. While working with a leading corporate agency network in Southampton, Nathan was given the opportunity to take over a low performing district; within 18 months he had more than tripled the number of properties sold by the agency in that area.

In 2004 Nathan achieved a record number of property sales for the agency he was working with, receiving various accolades along the way.

Nathan is 34 years old and grew up in the Southampton area, and still lives locally with his partner of 15 years, and their son.

He has known Mark and Adam since the 1990's as they all worked for the same successful agency and is delighted to be working with them both again at Sparks Ellison.

Adam and Mark are thrilled that a person of Nathan's ability and stature within the profession is part of Sparks Ellison.

Estate Agents of Nathan's drive, ambition and quality are very hard to come by and we see it as the final piece of the jigsaw in completing the experienced team in Chandlers Ford in order to further enhance our reputation for outstanding service.

Nathan has joined us as an Associate Director which demonstrates our faith in his professionalism, experience and outstanding ability.

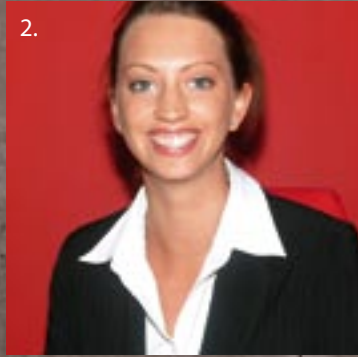
It is testament to Sparks Ellison, our team and our reputation within the profession that we are able to attract such a high performing individual with the emphasis and strength on professionalism and an ability to deliver first class results for all of our customers.

The Sparks Ellison team

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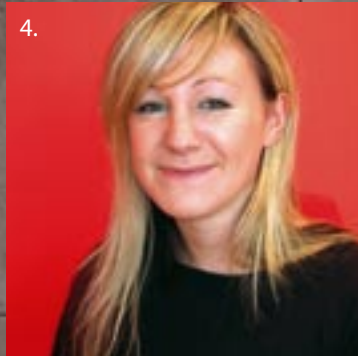
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1. Nicola Waddilove

Nicola was recruited into the estate agency business by Mark Ellison in 1998. Nicola worked with Mark for two years before transferring to work with Adam in Winchester. Nicola's time in Winchester included working in the residential sales department and the mortgage department. Gaining an in-depth knowledge of both these departments has been instrumental in Nicola's success in her current role as Sales Progressor. Nicola is the vital link between seller, buyer, the solicitors and every body else involved in the chain including the Estate Agents. Nicola joined Sparks Ellison in August 2003 and continually receives thank you cards and presents for her endeavour and success. Nicola has lived in Chandlers Ford all her life and is married with a son, Daniel.

2. Natalie Voice

Natalie was first recruited into the estate agency business by Mark in 2000 as a secretary. Natalie has worked for two national estate agents and joined Sparks Ellison in May 2005. Natalie is ultimately responsible for the administration of the branch but due to her experienced knowledge and drive, is also involved in many other aspects of the business including telesales, carrying out viewings and helping with customer enquiries. Natalie has lived in Chandlers Ford for 17 years.

3. Zoë Sparks

Zoë has worked for Sparks Ellison since its opening in May 2003 but was also responsible for much of the set up of the business during the months preceding the opening of the branch. Zoe carries out a variety of tasks for the business including administration, accounts, helping with customer enquiries and marketing. Sparks Ellison are very pro active with marketing in order to continue the success of selling a large number of properties and also recruiting more properties to the market. Zoë is responsible for the successful marketing campaigns that the business has launched since opening and has lived in Chandlers Ford for most of her life and is married to Adam with a son Henry.

4. Zoë Williams

Zoë joined Sparks Ellison in February 2004 as a weekend Sales Assistant. Zoë works in the branch each Saturday and Sunday and has proved to be an invaluable asset to the team. Zoë is extremely hard working, conscientious and disciplined in her work. Zoë's enthusiasm in the job and her friendly nature have ensured that we are able to provide a seamless, high level of service for customers wishing to carry out their business at the weekends. Zoë has lived in Chandlers Ford all her life and is married with two sons Jacob and Ben.

5. Suzanne Gilding

Suzanne is the newest recruit to Sparks Ellison joining the company in September 2005. Suzanne's employment allows us to carry out extra business at the weekend. Where many of our competitors work on a skeleton staff, with many of them closing on Sundays and even Saturday afternoons, we are able to actually increase our capacity to carry out business at this busy time. Suzanne has lived in Chandlers Ford for 19 years and is married with three children Laura, Nicholas and Hannah.

6. Paul Rogers

Paul is a qualified mortgage advisor and is also qualified to provide advice on associated insurance products. Paul's priority is to ensure that our customers receive honest, relevant and independent advice for their needs coupled with protecting their financial situation and saving them money. Due to the nature of Paul's role, he works flexible hours in order to ensure that he is available when his customers need him. Paul lives in Southampton and is married to Elizabeth.